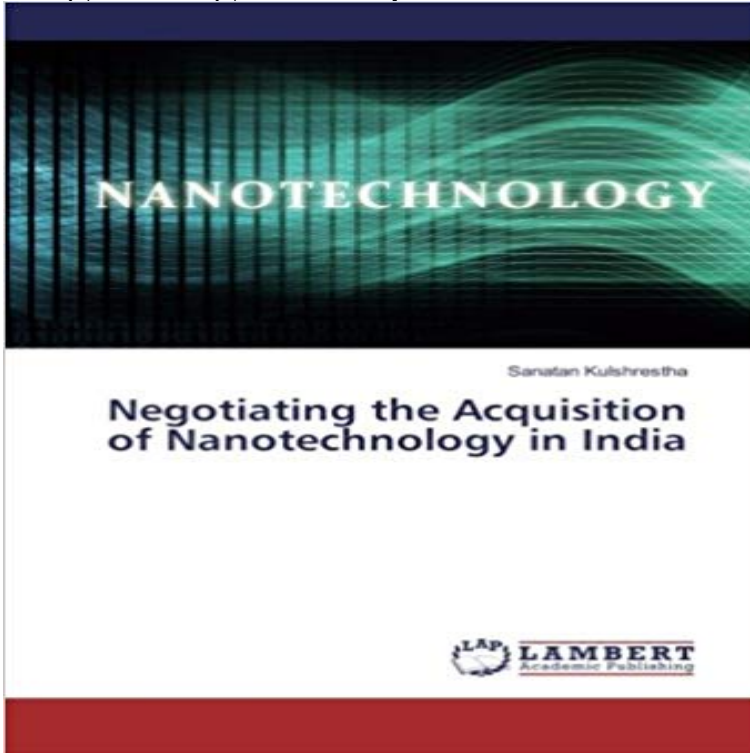


Negotiating the Acquisition of Nanotechnology in India



Nanotechnology represents one of those emerging platform technologies that can provide much needed enhanced capabilities to defence of a country. The pervasive nature of nanotechnology research, and the important anticipated products that will influence future industrial products, implies the need to focus on areas where security concerns are likely to arise. Nations see strategic interests in nanotechnology; in that they hope to be in a position of strength to exploit arising opportunities, when nanotechnology starts to have considerable impact on global economy. The desire of a nation to emerge as an economic beneficiary (or a leader) through profitable use of nanotechnology would be dependent upon its diplomatic and negotiation skills with other nations in forging complex relationships which protect its national interests. The evolving of this industry in India through negotiation during TOT, Joint ventures/partnerships etc. is likely to shape the relationships and alliances India shares in the global arena.

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